



Dorte Heffernan

Dorte Heffernan is the Manager, International Trade, for the Northwest Pennsylvania Regional Planning and Development Commission, based in Oil City. In this position, she leads the international marketing program and its staff by providing assistance to small and medium sized companies interested in developing or expanding their export business opportunities.

Dorte was raised and educated in Bremen, Germany where she received her certification as Freight Forwarder / Customs Broker after completion of 3 years Business College (School for Wholesale Trade, Foreign Trade and Travel in the Hanseatic City of Bremen) and employment with an International Ocean Freight Forwarding company in the port of Bremen. Mrs. Heffernan was employed full time as a freight forwarder / customs broker until moving to the United States. During her career with the Northwest Commission, Mrs. Heffernan received her NASBITE Certification as a Global Business Professional (CGBP), a nationally recognized benchmark for competency in global commerce, including certification in Global Business Management, Global Marketing, Supply Chain Management and Trade Finance.

Dorte resides in Oil City, with her husband of 20 years and their son, Tristan. She enjoys having visitors from Germany to showcase the beauty of the region. It is her goal to send many ambassadors back to her home country to provide testimonials on northwest Pennsylvania.



