



Interested in having one of our staff speak to your group?
Please contact Travis Siegel at 814-297-7158, ext. 102 or at traviss@nwcommssion.org to schedule.

NAME	TITLE	SPEAKING TOPICS
Janet Anderson	Director, Business & Economic Development	<ul style="list-style-type: none"> • Overview of business retention and attraction programs • SelectPAgreatlakes.com web tool • Regional industry clusters
Daryl Coyne	Manager, Loan Programs	<ul style="list-style-type: none"> • Financing options for businesses
Suzanne Gagliardo, CMSM	Manager, Community Development	<ul style="list-style-type: none"> • Community Revitalization, specifically using the Main Street program, and the Elm Street neighborhood revitalization program.
Claudia Garcia (Erie County)	International Trade Specialist	<ul style="list-style-type: none"> • Exporting opportunities • Upcoming Trade Missions • Global competitiveness
Jason Amory	Business Development Coordinator NWPAA KIZ Coordinator	<ul style="list-style-type: none"> • Keystone Innovation Zone (KIZ) Basics • KIZ Tax Credits • Keystone Innovation Grants (KIG) • Business Attraction
Krystal Pistone	Government Contracting Specialist	<ul style="list-style-type: none"> • Overview of how to do business with the state government • Overview of how to do business with the federal government
Ned Goucher	Senior Director, Organizational Development	<ul style="list-style-type: none"> • ARC/EDA grant opportunities • Overview of agency • Strategic Initiatives
Dorte Heffernan, CGBP	Manager, International Trade	<ul style="list-style-type: none"> • Exporting opportunities • Upcoming Trade Missions • Global competitiveness
William (Bill) Rupert	Manager, Energy Program	<ul style="list-style-type: none"> • Energy efficiency for local governments, schools and hospitals (non profits)
Denise McCloskey	Executive Director	<ul style="list-style-type: none"> • Overview of agency and regional impact • Regional Projects/Progress • Strategic Initiatives
W. Randy Rice	Director, Community Development	<ul style="list-style-type: none"> • Overview of community development and planning programs • Technology and Broadband





Staff Speaker/Topic Listings

A Pennsylvania Local Development District

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Lisa Wood	Manager, Government Contracting PTAC Manager	<ul style="list-style-type: none"> • Overview of how to do business with the state government • Overview of how to do business with the federal government • Understanding and Responding to Government Bids • Certifications and Registration
Sue Smith	Manager, Regional Planning	<ul style="list-style-type: none"> • Regional Planning • Keystone Opportunity Zones • Local Technical Assistance Program (LTAP) • Transportation