



Interested in having one of our staff speak to your group?
Please contact Sam Wilson at 814-297-7158, ext. 101 or at samw@nwcommssion.org to schedule.

| NAME | TITLE | SPEAKING TOPICS |
|---------------------------------|--|---|
| Janet Anderson | Director, Business & Economic Development | <ul style="list-style-type: none"> • Overview of business retention and attraction programs • SelectPAgreatlakes.com web tool • Regional industry clusters |
| Daryl Coyne | Manager, Loan Programs | <ul style="list-style-type: none"> • Financing options for businesses |
| Suzanne Gagliardo | Manager, Community Development | <ul style="list-style-type: none"> • Community Revitalization, specifically using the Main Street program, and the Elm Street neighborhood revitalization program. |
| Claudia Garcia (Erie County) | International Trade Specialist | <ul style="list-style-type: none"> • Exporting opportunities • Upcoming Trade Missions • Global competitiveness |
| Matt Gilara, GISP | Manager, Regional Planning | <ul style="list-style-type: none"> • Using GIS as an effective marketing tool • Working with GIS in communities |
| Ned Goucher | Senior Director, Organizational Development | <ul style="list-style-type: none"> • ARC/EDA grant opportunities • Overview of agency • Strategic Initiatives |
| Dorte Heffernan, CGBP | Manager, International Trade | <ul style="list-style-type: none"> • Exporting opportunities • Upcoming Trade Missions • Global competitiveness |
| William Rupert | Manager, Energy Program | <ul style="list-style-type: none"> • Energy efficiency for local governments, schools and hospitals |
| Denise McCloskey | Executive Director | <ul style="list-style-type: none"> • Overview of agency and regional impact • Regional Projects/Progress • Strategic Initiatives |
| Randy Rice | Director, Community Development | <ul style="list-style-type: none"> • Overview of community development and planning programs |
| Sue Smith | Manager, Business Development Northwest PA Keystone Innovation Zone Coordinator | <ul style="list-style-type: none"> • Business Attraction • Northwest PA Keystone Innovation Zone |





Staff Speaker/Topic Listings

A Pennsylvania Local Development District

.....

| | | |
|------------------|-------------------------------------|---|
| Bob Skarada | Manager, Infrastructure Development | <ul style="list-style-type: none"> • Infrastructure needs/assessments • Current projects (roadways, intermodal centers) |
| Wayne Williamson | Manager, Government Contracting | <ul style="list-style-type: none"> • Government Contracting Basics |
| Sam Wilson | Public Relations Coordinator | <ul style="list-style-type: none"> • Overview of agency and regional impact |

NOTE: The above staff is prepared to give overviews of services our agency offers to the entire NW PA region, as well as announce upcoming projects and seminars. Staff bios and photos can be received by contacting Sam Wilson.