

Eleanor G. Holland,
Course Instructor



Eleanor G. Holland serves as Director of the DSCC Small Business Office, which is responsible for providing small businesses with information and tools to successfully sell to the DSCC, support buyers and contracting officers during the procurement process and provides support for various small business and socio-economic programs in order to maximize their participation and to support the DSCC and agency goals.

She received her B.S. in Business Administration from Wright State University and her M.S. in Logistics Management from the Air Force Institute of Technology.



395 Seneca Street • P.O. Box 1127
Oil City, PA • 16301

RETURN SERVICE REQUESTED

Training, Knowledge and Opportunities (TKO) Crash Course

*Looking for
opportunities to sell
to the Department of
Defense (DoD)? This
seminar is for you!*

June 27, 2006

Location:
Regional Conference & Training Center
Presentation Center, First Floor
18282 Technology Drive
Meadville, PA 16335

Defense Supply Center Columbus (DSCC) Presents:
Training, Knowledge and Opportunities (TKO) Crash Course

Deadline: June 23, 2006

Please Phone, Mail, Fax or Email this information by June 23rd.

Phone: 814.677.4800 x104

Fax: 814.677.7663

Mail: 395 Seneca Street, P.O. Box 1127
Oil City, PA 16301

Email: lorimo@nwcommission.org (Lori Moore)

Name(s): _____

Company Name: _____

Phone: _____

Fax: _____

E-mail: _____

Address: _____

Number Attending: _____

“Training, Knowledge and Opportunities (TKO) Crash Course”

Featuring Eleanor G. Holland, Director, Small Business Office - Defense Supply Center, Columbus (DSCC)

Agenda

8:30 AM Registration & Breakfast

9:00 AM Session Begins

Topics

- DLA Background
- Socio-Economic Problems
- Set Asides and Goals
- How to Get Started
- Alternate Offers
- Business System Modernization (BSM)
- BSM Defense Logistics Agency Internet Bid Board
- Drawings and Technical Data
- Radio Frequency Identification (RFID)
- Automated Best Value System (ABVS)
- Where Do I Go For More Help

12:00 PM Session Adjourns

Doing Business with DSCC

Come join us as the Director of the Small Business Office of the Defense Supply Center Columbus gives the Northwest Pennsylvania companies a crash course on their Training, Knowledge and Opportunities (TKO) seminar.

The DSCC is the supplier of maritime and land weapons systems support and electronics for the DoD. During this half day event, contractors will learn how to find open solicitations on their website, learn procedures for viewing and downloading drawings, and how to submit a quote through the DSCC Internet Bid Board System (DIBBS).

Who Should Attend?

- **Machine shops**
- **Electronic manufacturers**

Call today to register!

**This event is free.
Seating is Limited.**