

Trade Mission to Canada - GO Expo Gas and Oil Exposition

> ready > set > succeed

June 11 - 14, 2007 | Alberta, Canada

ABOUT THE TRADE MISSION

Your business objectives for this mission are our primary concern. The itinerary will be personalized for your company so that you meet potential business partners who are best suited to your company. By traveling with a "mission" you have the added benefit of meeting with other Pennsylvania companies interested in these markets, which can lead to the sharing of export experiences and possible business opportunities as well.

You will receive free of charge:

- > Pre-screened one-on-one business appointments with interested distributors, agents, etc.
- > Detailed information about each company in advance
- > An average of up to 3-5 meetings per day
- > Identification of hotels, interpreters and drivers
- > In-country market research
- > Assistance with the follow-up process after the mission

REGISTRATION

- > **Deadline is May 7, 2007.** If you are interested in booth space please contact us immediately.
- > Companies are responsible for all travel and business related expenses.
- > The first 10 companies will be accepted.

TRADE MISSION ITINERARY

| | |
|----------------|--------------------------------------|
| June 11 | Arrive in Calgary, Alberta; Briefing |
| June 12 | Company meetings |
| June 13 | Company meetings |
| June 14 | Company meetings |
| June 14 | Depart for Pennsylvania |

WHY THESE MARKETS?

The Province of Alberta is undergoing an economic boom, leading the Canadian market in GDP growth with record low unemployment levels. The main reasons for growth of this economic powerhouse are the oil sands and the natural gas reserves. Its oil reserves are second only to Saudi Arabia. Alberta leads North America in crude oil production. In the last five years alone, industry has allocated \$24.7 billion towards oil sands development. Canada also has significant, untapped natural gas reserves. Canada is the 3rd largest producer of natural gas in the world.

The 2007 GO Expo Gas and Oil Exposition is Canada's largest petroleum show with over 18,000 visitors and 400+ exhibiting companies projected. As a PA company with products/services in the gas and oil sector you really cannot afford to miss this opportunity.

Booth space will be going fast starting November 2006.

TARGET SECTORS:

Oil and Gas Sector Industries and Related Products:

- > Specialty welding and boutique steel
- > Structural steel, pressure vessels, tanks and heat exchangers
- > Turbines and pumps for petrochemical applications
- > Forging suppliers supplying valves, wear materials and pressure fittings
- > Logistic and transportation solutions
- > Industrial maintenance services/products
- > Instrumentation and control systems

CONTACT

For additional information, contact:

Janet Kolokithas

Center for Trade Development

Phone: 717-346-0178

E-mail: jkolokitha@state.pa.us

newPA.com

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Attention: Janet Kolokithas

PARTICIPATION AGREEMENT

There is no participation fee for the Trade Mission to Canada - GO Expo Gas and Oil Exposition. Companies will be responsible for translators, hotels, transportation, and any other travel expenses.

Please fill out this form completely and fax to the attention of Janet Kolokithas no later than May 7, 2007.

Fax: 717-772-5106

| | | |
|------------------|----------|------|
| COMPANY NAME: | | |
| ADDRESS: | | |
| CITY: | STATE: | ZIP: |
| TELEPHONE: | FAX: | |
| COMPANY CONTACT: | TITLE: | |
| E-MAIL: | WEBSITE: | |

As a duly authorized representative of the above-named company, I have read, understand and agree to the following terms necessary to be a participating company in Pennsylvania's Trade Mission to Canada - GO Expo Gas and Oil Exposition:

- > Only Pennsylvania commodities and/or value-added products may be a part of the participating company's exhibit.
- > The participating company must have an office and staff or manufacturing facility in Pennsylvania.
- > All participating companies must provide information on the results attained through participation in this trade mission to the Center for Trade Development. "Results" are current and future sales and dealings transacted as an outcome of attending the trade mission. This information will be held in strictest confidence.

Authorized Representative (print)

Signature

Title

Date