



A Pennsylvania Local Development District

PRESS RELEASE

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Government Procurement Training Slated for Venango County

Are you not bidding on projects because you don't understand the process? Have you submitted a bid and had it rejected for technical reasons? Are you bidding but not winning contracts? Are you winning contracts but not making any money? Learn how to avoid these and other pitfalls when doing an estimate and submitting a bid on projects.

The Procurement Technical Assistance Center (PTAC) at the Northwest Commission, in partnership with the Oil Region Alliance, will be hosting a Government Procurement training to provide companies insight into working with the government. Elizabeth Bowers from the Department of General Services will be speaking on "The Basics of Responsive and Responsible Bidding." Included in this discussion will be the key elements in putting together a comprehensive bid.

Bowers is a Business Analyst with the Department of General Services, serving as the Western Regional Representative for the Bureau of Minority and Women Business Opportunities.

Cris Pierce, Northwest Commission PTAC Manager, will be speaking about business and economic development programs available to small businesses. Particularly she will focus on the opportunities available to assist businesses with researching, bidding, and attaining government contracts.

The event will be held on Wednesday, September 28th, at Klapac Auto Body located at 180 Regina Drive, Cranberry, PA 16319. The training will run from 9am – Noon and light refreshments will be provided.

This workshop has a wealth of information and many handouts for your use in your business! For more information or to register for this free training please contact Cris Pierce at crisp@nwcommission.org or by telephone at 814.677.4800 x102.

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Established in 1967, the Northwest Commission is a regional resource for business and economic development as well as community development and planning. The non-profit agency is composed of a team of skilled professionals dedicated to sustaining economic vitality and growth in the northwest Pennsylvania region by fostering local, state, and federal partnerships across public and private sector lines. The Northwest Commission provides programs such as business financing, government contracting, international marketing, grants, transportation, and technology assistance to eight counties in northwest Pennsylvania including: Clarion, Crawford, Erie, Forest, Lawrence, Mercer, Venango, and Warren.

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