

Trade Mission to Chile - EXPONOR 2007

> ready > set > succeed

June 17 - 22, 2007

ABOUT THE TRADE MISSION

Your business objectives for this mission are our primary concern. The itinerary will be personalized for your company so that you meet potential business partners who are best suited to your company. By traveling with a "mission" you have the added benefit of meeting with other Pennsylvania companies interested in these markets, which can lead to the sharing of export experiences and possible business opportunities as well.

You will receive free of charge:

- > Pre-screened one-on-one business appointments with interested distributors, agents, etc.
- > Detailed information about each company in advance
- > An average of up to 3-5 meetings per day
- > Identification of hotels, interpreters and drivers
- > In-country market research
- > Assistance with the follow up process after the mission

REGISTRATION

- > Deadline for registration is April 9, 2007. **Booth space is available for the first 5 companies at a cost of \$750 per company**
- > Companies are responsible for all travel and business related expenses
- > The first 10 companies will be accepted

TRADE MISSION ITINERARY

June 17	Arrive in Antofagasta, Chile
June 18	Register for EXPONOR; Attend show and company meetings
June 19	EXPONOR and company meetings
June 20	EXPONOR or visit to mines
June 21	EXPONOR or visit to mines
June 22	Company meetings; Depart for PA

WHY THIS MARKET?

Chile is one of the most stable, low risk countries in South America. The U.S. and Chile entered into a Free Trade Agreement in 2004 which increased bilateral trade by 84% in 2005. In addition, the relative strengthening of the Chilean peso has had a positive impact on imports denominated in US dollars.

EXPONOR 2007 is a key show for any Pennsylvania company in the mining industry. This show is held in the heart of copper country in Antofagasta, Chile. Last year's show had close to 400 companies participating from 16 different countries. With projected investments in copper and gold mining promising to exceed \$12 billion over the next 10 years, the number of participating companies is expected to surpass 2006. You cannot afford to miss this opportunity.

The Center for Trade Development's Chilean Authorized Trade Representative has a proven track record in connecting Pennsylvania companies with the right people and the right opportunities in Chile's mining sector. EXPONOR 2007 will be no exception. We will set your schedule and assist you with identifying the best opportunities for your company's success.

For more information on EXPONOR 2007 please visit www.exponor.cl. For more information regarding Chile's mining sector and potential opportunities please see the document titled "Market Opportunities in the Chilean Mining Sector."

TARGET SECTOR > Mining related services/products

CONTACT

For additional information, contact:

Janet Kolokithas

Center for Trade Development

Phone: 717-346-0178

E-mail: jkolokitha@state.pa.us

newPA.com

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Attention: Janet Kolokithas

PARTICIPATION AGREEMENT

There is no participation fee for the Trade Mission to Chile. Companies will be responsible for booth space (optional), translators, hotels, transportation, and any other travel expenses.

Please fill out this form completely and fax to the attention of Janet Kolokithas no later than April 9, 2007.

Fax: 717-772-5106

COMPANY NAME:		
ADDRESS:		
CITY:	STATE:	ZIP:
TELEPHONE:	FAX:	
COMPANY CONTACT:	TITLE:	
E-MAIL:	WEBSITE:	

As a duly authorized representative of the above-named company, I have read, understand and agree to the following terms necessary to be a participating company in Pennsylvania's Trade Mission to Chile:

- > Only Pennsylvania commodities and/or value-added products may be a part of the participating company's exhibit.
- > The participating company must have an office and staff or manufacturing facility in Pennsylvania.
- > All participating companies must provide information on the results attained through participation in this trade mission to the Center for Trade Development. "Results" are current and future sales and dealings transacted as an outcome of attending the trade mission. This information will be held in strictest confidence.

Authorized Representative (print)

Signature

Title

Date